

Please complete this Questionnaire if you wish to receive a response to your offers and email it to ledlightingconsultants@gmail.com

Potential Supplier Questionnaire

Company Address and Contact Information

Company Name: _____

Address: _____

City: _____ State/Province: _____ Country: _____ Zip/Postal Code: _____

Factory Location if different than above address _____

Website URL: _____ Tel: _____ Fax: _____

Contact Name: _____ Contact Title _____ Skype ID: _____

E-mail Address _____ Name and email of Supervisor _____

1. Business Ownership Information

Ownership: Corporation and Subsidiary or Associated with _____

Individual (please show name of owners) _____

Public Listed – please indicate number of listed company _____

Year Established: _____ Total Full Time Employees: _____ Annual Sales US\$ _____

2. Please state what percentage of you sales are due to:

Refrigeration and **Display Case linear LED Bars** _____ **Tubes** _____ **PAR/Spots MR16** _____ **Rigid bars** _____

Track lights _____ **Signage** _____ **Outdoor** _____ **Panels** _____ **Flexible Tape** _____ **Other** _____

3. Please confirm if you are capable to produce non standard CCT chips with special color and that you have flexibility and understanding on how to encapsulate chips with special colors besides different Kelvin temperatures and CRI. yes no

4. Which brand of chips and packagers do you presently work with?

5. Please list the names of the encapsulation suppliers you work most frequently

6. Please list here all your present products that meet the **DLC and the Energy Star** listing requirements.

7. If you manufacture **Plug and Play** 4 ft (120 cm), 3ft (90 cm) 2 ft (60 cm) and indicate wattages and lumen per watt. P
8. please indicate your specifications and attach a price quote and show if you presently supply DLC or Energy Star qualified products in this category.

Kindly attach a copy of your **5 year warranty** for the above

9. Please confirm if you manufacture the following products and please provide the link to your website for each item or provide full specs for the same

Rotating LED tubes for T8 replacement in Plug and Play American and or European Specifications and which listings you have for them:

DLC UL CSA/CUL CE TUV RHOS LM/79/80 US DOE CALIPER ENERGY STAR OTHER

LED tube for **T5 Plug and Play** replacement and which listings you have for them:

DLC UL CSA/CUL CE TUV RHOS LM/79/80 US DOE CALIPER ENERGY STAR OTHER

Rigid LED strips for refrigerated display cases and which listings you have for them:

DLC UL CSA/CUL CE TUV RHOS LM/79/80 US DOE CALIPER ENERGY STAR OTHER

10. Are your UL , DLC and other listings for the model with **rotating end caps** to direct the LED fluorescent replacements at various angles:

Yes No

11. Please list all non linear LEDs you manufacture and specify if UL and DLC listed.

MR16 PAR16 PAR20 PAR 30 PAR38 Fixtures for track light Flexible Tape

Other (please specify) _____

12. Which certifications and listings do you have for the above products

DLC UL CSA/CUL CE TUV RHOS LM/79/80 US DOE CALIPER ENERGY STAR OTHER

13. Power sources for the above: 90/270 24V Internal converters External converters Other

10. Do you presently export to any of these markets and if so what volumes? USA _____ Canada _____

Europe (specify countries) _____

Other countries _____

11. Please submit a copy of all your current certifications for tubes, par lamps, track light fixtures or rigid strips from CE, UL, cUL, CSA, DLC, LM79, LM80, Energy Star, TUV, ROHS, VDE or other agencies.

12. **What sizes of your tubes are UL and DLC listed?** Can you estimate the costs and time needed to provide UL Co-listing in the name of a private brand?

13. Are your **Plug and Play tubes able to work with existing electronic or magnetic ballasts in European and American standards?** Please give details as to which ones are now available and if they have any certifications?

14. Are you able to provide **5 year warranty** on all your products and please specify what your current warranty is if not 5 years.

Please provide a copy of your present warranty.

17. Is your factory ISO certified and if so please attach documentation Yes No

18. Does your company have its own module packaging of SMD Yes No, SMT Yes No,
COB Yes No

19. Do you have any patents or license agreements for module packaging or for other LED technology? Yes No

If yes please specify _____

20. Do you provide patent protection for your OEM and ODM clients and do you have any patent protection agreement with any suppliers? Yes No

If yes please specify _____

21. In case of warranty failures how does your company ensure financial responsibility for such failures?

22. Please share some references of firms or brands you presently supply _____

23. Have you already provided us with an NDA shown in our website or do you have any objection to providing us with the same?

24. How can you guarantee our clients the protection of their proprietary designs or formulations even if they determine not to work with your firm?

Please add any other information you feel could help us determine you are the best partner for such long term business partnership with us and our clients.
